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The New Secrets of Charisma Instyle the New Secrets of Style The New Secrets of CEOs Secrets of the West Coast Private Boat Pros: Book One Secrets of Entrepreneurial Leadership The Esoteric Secrets of Surrealism Keys To Expanding Your Business The Unveiling The Secrets Of Reiki The Seven Secrets of Crystal Talismans 500 Hidden Secrets of Tokyo Secrets of Southern Girls The Secrets of Charisma Secrets of My Hollywood Life Secrets of Great Rainmakers Nation of Secrets Secrets of Casino Marketing Secrets of an Undercover Agent #3 The Downfall Secrets of Creativity Secrets of Singapore The 500 Hidden Secrets of Lisbon Romania, Documents, Events Secrets of the Lost Symbol Secrets of Closing Sales The 500 Hidden Secrets of Paris Secrets of Heaven 3: Portable: Portable New Century Editionvolume 3 Secrets of Alchemy The Secrets of Exceptional Counselors The Politics of Disclosure, 1674-1725 Secrets of the Marriage Bed Secrets of Origami The New Secrets of Style Secrets of Happiness Secrets of the Soil Secrets of New Forest Academy The Secrets Of Nostradamus The Secrets of My Neighbourhood New Secrets of Successful Show Dog Handling Macworld Secrets of Silicon Valley The 500 Hidden Secrets of Hamburg

Secrets of Silicon Valley Nov 13 2019 While the global economy languishes, one place just keeps growing despite failing banks, uncertain markets, and high unemployment: Silicon Valley. In the last two years, more than 100 incubators have popped up there, and the number of angel investors has skyrocketed. Today, 40 percent of all venture capital investments in the United States come from Silicon Valley firms, compared to 10 percent from New York. In *Secrets of Silicon Valley*, entrepreneur and media commentator Deborah Perry Piscione takes us inside this vibrant ecosystem where meritocracy rules the day. She explores Silicon Valley's exceptionally risk-tolerant culture, and why it thrives despite the many laws that make California one of the worst states in the union for business. Drawing on interviews with investors, entrepreneurs, and

community leaders, as well as a host of case studies from Google to Paypal, Piscione argues that Silicon Valley's unique culture is the best hope for the future of American prosperity and the global business community and offers lessons from the Valley to inspire reform in other communities and industries, from Washington, DC to Wall Street.

The 500 Hidden Secrets of Hamburg Oct 13 2019 "The 500 Hidden Secrets of Hamburg reveals 500 off-the-beaten-track places and interesting details for anyone who's keen to explore Hamburg's best-kept secrets, e.g., the 5 restaurants where locals hang out, the 5 last creative refuges, the 5 best shops for magazines and books, 5 authentic sailors' bars, and much more"--Page 4 of cover.

Secrets of the Soil May 20 2020 "An earlier edition of this book was published by Harper & Row"--T.p. verso.

Secrets of Heaven 3: Portable: Portable New Century Edition volume 3 Jan 28 2021 Secrets of Heaven is Emanuel Swedenborg's magnum opus, a fifteen-volume work that delves into the inner, spiritual meaning of the Bible. Starting from the first verse, Swedenborg goes through Genesis and Exodus verse by verse, sometimes word by word, uncovering the fascinating teachings behind the literal account. By doing careful comparison of passages and tracing individual images and motifs through the Bible, he demonstrates that it contains a profound, coherent, and unified inner meaning. This third volume covers the inner meaning of Genesis 16-21, giving an account of the early stages of Jesus' inward development, including the interactions of his human side and his divine side. It additionally addresses other topics, and in particular the true nature of the Last Judgment. This new translation, part of the New Century Edition series, makes Swedenborg's insights into Scripture and his accounts of his spiritual experiences more accessible than ever before.

Secrets of New Forest Academy Apr 18 2020 The Bureau of Educational Maintenance (BEM) is after Spencer, and the only place he is safe is within the walls of the New Forest Academy--or so he thinks.

Nation of Secrets Dec 07 2021 Award winning journalist Ted Gup exposes how and why our most important institutions increasingly keep secrets from the very people they are supposed to serve. Drawing on his decades as an investigative reporter, Ted Gup argues that a preoccupation with secrets has undermined the very values--security, patriotism, and privacy--in whose name secrecy is so often invoked. He explores the blatant exploitation of privacy and confidentiality in academia, business, and the courts, and concludes that in case after case, these principles have been twisted to allow the emergence of a shadow system of justice, unaccountable to the public. Nation of Secrets not only sounds the alarm to warn against an unethical way of life, but calls for the preservation of our democracy as we know it.

500 Hidden Secrets of Tokyo May 12 2022 "An inspirational and practical guide to Tokyo's finest and most interesting

places, buildings, restaurants, shops, museums, galleries, neighborhoods, gardens and cafes"--Amazon.com

The Secrets of My Neighbourhood Feb 15 2020 This is a story of a 9-year-old kid living in your neighbourhood. He spills some of the beans from his school, friends, and family life. You will ride with his imagination and can see yourself within him in the book.

Secrets of Singapore Aug 03 2021

Secrets of Closing Sales Mar 30 2021 The #1 bestseller on the art of closing sales is now fully updated to meet the challenges of today's competitive new sales environment—with 53 case studies drawn from real life. The sixth edition features the newest selling tactics and strategies, the latest products, and the new salesperson/customer relations. Among the newer methods covered are critical path selling, group selling and teleconferencing, strategic selling, consultative selling, conceptual selling, empathic selling, and key account selling. Plus, you'll also discover, step-by-step, the secrets of how to:

- Analyze the customer's psyche to determine your selling strategy
- Cash in on the callbacks and follow-up visits
- Make more effective use of the telephone
- Get great leads from satisfied clients
- Profit from telemarketing
- Make sure a closed sale stays closed

Highlighted by actual real-world examples that demonstrate these successful strategies and techniques in action, *Secrets of Closing Sales* gives you the tested tools you need to double or even triple your current income. "The appeal of this . . . is in the stories and closing lines collected from master salespeople. You'll be struck by how simple and effective many techniques are."—Executive Book Summaries

The New Secrets of CEOs Dec 19 2022 Steve Tappin and Andrew Cave interview more than two hundred of the world's top CEOs to discover what matters to them, how they run their businesses today, and how they expect their leadership to change in the future. Tappin and Cave offer a glimpse into the business worlds and personal lives of some of the most influential people today.

Secrets of an Undercover Agent #3 The Downfall Oct 05 2021 The sequel to *Secrets of an Undercover Agent #2* Also includes *Lady Marmalade*; Prequel to *Secrets of an Undercover Agent*.

Keys To Expanding Your Business Aug 15 2022 Taking your brand overseas can be appealing, and many entrepreneurs would jump at the chance. However, the international expansion journey can be treacherous. In this book, you will discover:

Chapter 1: Going global Chapter 2: Add value Chapter 3: De-risk Chapter 4: Find a mountain guide Chapter 5: Build trust And so much more! Scroll up and click the "Buy now with 1-Click" button to get your copy now!

Instyle the New Secrets of Style Jan 20 2023 The latest edition of InStyle's top-selling classic, *The New Secrets of Style*

features even more expert guidance for looking fabulous. The editors who have made InStyle today's leading style publication take the mystery out of fashion with plenty of practical and simple strategies for building your best wardrobe. With *The New Secrets of Style*, you'll never again stand in front of a full closet and declare that you have nothing to wear! What you'll learn from *The New Secrets of Style* is that the key to dressing well and developing a personal style is surprisingly uncomplicated: Figure out what works best for you-and stick with it. The payoff? When your clothes work, life's a lot simpler. Inspired by Hollywood's most fashionable, *The New Secrets of Style* helps you stock your closet with beautiful, flattering pieces you can just pull out, put on and go. It begins with the basics: choosing styles that work with your shape, finding the right fit for all your clothes, and focusing your choices-so you'll end up with a wardrobe that coordinates, complements and fits. The next step: adding creativity, allowing your clothes and accessories to express your personal style. The result is a confident look that's all your own. A clear, convenient reference guide, *The New Secrets of Style* is highly organized and simple to read. Each chapter analyzes a different aspect of your wardrobe, from lingerie to coats, and features "flattery" charts arranged by body type. Throughout, informative, annotated overviews tell you how to select classic pieces and must-have items in every clothing category.

Secrets of the Lost Symbol Apr 30 2021 The first (unauthorised) literary companion to the mysteries behind Dan Brown's latest blockbuster, *THE LOST SYMBOL*. From the bestselling *Secrets* team. Delve into a whole new world of secret societies, ancient mysteries, hidden symbols, new-age philosophy and cutting-edge science ... Discover: the role the Freemasons played in US history; the 'real' Katherine Solomon; the true background of the 'Ancient Mysteries'; the reality of Noetic science and much more ... Presenting ideas from world renowned historians, code-breakers, symbologists, theologians, philosophers and scientists, Burstein and de Keijzer break through the web of conspiracies, mythologies, encrypted signs and alternate histories. *SECRETS OF THE LOST SYMBOL* is a must-read for anyone who wants to separate reality, speculation, fact and fiction in Dan Brown's global phenomenon.

The Secrets of Charisma Mar 10 2022 Offers advice on increasing self-confidence, reducing stress, expressing emotions clearly, and overcoming nervousness in order to improve communication and develop charisma

Secrets of the West Coast Private Boat Pros: Book One Nov 18 2022

Secrets of Southern Girls Apr 11 2022 "Harrigan's novel, part mystery and part coming-of-age, explores the process of healing from tragedies and misunderstandings."—Publishers Weekly A tender, yet thrilling suspense novel about a young woman who uncovers devastating secrets that will resurrect the people she lost and the lies she buried perfect for fans of

Diane Chamberlain and Ellen Marie Wiseman Ten years ago, Julie Portland accidentally killed her best friend, Reba. What's worse is she got away with it. Consumed by guilt, she left the small town of Lawrence Mill, Mississippi, and swore nothing would ever drag her back. Now, raising her daughter and struggling to make ends meet in Manhattan, Julie still can't forget the ghost of a girl with golden hair and a dangerous secret. When August, Reba's first love, begs Julie to come home to find the diary that Reba kept all those years ago, Julie's past comes creeping back to haunt her. That diary could expose the shameful memories Julie has been running from, but it could also unearth the hidden truths that Reba left buried...and reveal that Julie isn't the only one who feels responsible for Reba's death.

Macworld Dec 15 2019

Secrets of Casino Marketing Nov 06 2021

Secrets of My Hollywood Life Feb 09 2022 For fans of The Princess Diaries and Famous in Love, an engrossing look behind the velvet ropes of stardom from a former Teen People Senior Editor who has seen it all. What if your picture was taped inside teenage boys' lockers across America, your closets were bursting with never-worn designer clothing, and the tabloids constantly asked whether you were losing your "good girl" status? It's a glamorous life, but 16-year-old Kaitlin Burke, co-star of one of the hottest shows on TV, is exhausted from the pressures of her fame. So she decides to spend two months undercover as an ordinary high school student. But could it be that real life high school is just as harsh as cutthroat Hollywood?? Don't miss the first book in the Secrets of My Hollywood Life series from Jen Calonita, author of the Fairy Tale Reform School series.

The New Secrets of Charisma Feb 21 2023 Consultant Doe Lang shows how anyone can learn to access and radiate that special something called charisma that separates leaders from followers. Illustrations.

Secrets of Alchemy Dec 27 2020 Most people don't know how to recreate their life, change thinking patterns and find their life purpose. The reason is often hidden at sight, as it is related to the symbiotic relation between visible and invisible, between the spiritual and the material. This relation between worlds manifests in our mind, vibration, emotions and even in a planetary scale. You cannot dissociate any of the parts and try to understand the whole at the same time. Therefore, the purpose of the information here presented will show you what ancient alchemists knew about the spirit, the mystic triangle of life, and how we can use it to form new paradigms, change our personality and attract a better future. And these techniques are more powerful when used to apply the law of attraction. Without this information, you will always fail. Nobody can succeed in changing their fate without it, either consciously or unconsciously applying it. Basically putting it, without this

knowledge, you won't change from failed relationships to better ones, from lack of money to abundance or from unhappiness to happiness. Everything in the physical world obeys these laws. The reason why these laws are so important is related to the energy field that governs them, the infinite intelligence that leads to their manifestation. And so, by studying them, you'll be able to increase your discernment, become wiser, and even learn to predict the future by simply looking at the present and the mental patterns that human beings are constantly putting in front of themselves, with the words they use, their actions and their justifications to the events that occur in their life. This book will empower you and empower your life to a much higher ground.

New Secrets of Successful Show Dog Handling Jan 16 2020 The definitive book on exhibiting purebred dogs by one of the foremost professional handlers in America along with a successful international trainer and handler. Covers early show training of puppies, conditioning, stacking, ring strategy, ring etiquette, and the secret formula for success in the show ring. An introduction to dog showing for novices and a refresher for experienced exhibitors looking to polish their skills.

The Secrets Of Nostradamus Mar 18 2020 Nostradamus is the most renowned clairvoyant in Western History. The prophecies, which he began to publish from 1555 onward, have become justly famous. In spite of this David Ovason argues that Nostradamus wrote his prophecies mainly in medieval French and Latin: however, he also incorporated into his texts a little-known alchemical code known as the Green Language, which few scholars have troubled to learn. David Ovason has studied this secret location, and the light of his discoveries has analyzed a large number of his Nostradamus prophecies. Ovason shows that Nostradamus, besides writing in the Green language, also made special use of astrological codes. This form of astrology was widespread in the sixteenth century, but is little understood in modern times. To ensure the accuracy of his translations of the prophecies, David Ovason reveals the astrological code used by Nostradamus. As a result of these new and far-reaching discoveries -- in both code of the Green Language and medieval astrology -- the prophecies emerge in a more exciting light than before. Reading Ovason's book, one gets the eerie sensation that Nostradamus must have actually witnessed the events he happened -- a true clairvoyant.

Romania, Documents, Events Jun 01 2021

Secrets of Entrepreneurial Leadership Oct 17 2022 Small businesses may start as one- or two-person operations, but as a business grows, entrepreneurs must learn how to lead employees. This book describes how Ted Nicholas, direct marketing entrepreneur, created a positive, productive environment in his industry-leading firm, Enterprise Publishing, that pushed it to the top of the direct-marketing pyramid. Trust is the glue that holds together every top-flight organization, argues the author,

who reveals the 20 methods he uses to build trust between his managers and employees. By following the techniques he describes, entrepreneurs can inspire their own employees and organizations to greatness.

The 500 Hidden Secrets of Lisbon Jul 02 2021 * An insider's guide to Lisbon and its hidden secrets and addresses* An inspirational and practical guide to Lisbon's finest and most interesting places, buildings, restaurants, shops, museums, galleries, neighborhoods, gardens and cafes* Photography by Manuel Gomes da Costa* Revised and updated edition "If you really want to get under the skin of a city, the 500 Hidden Secrets series, which covers a number of cities from Havana to Ghent, all written by people who know the cities inside out, is ideal. It's an innovative and refreshing take on the traditional travel guide." - The Independent Where are the 5 best places to eat like a Portuguese? Which are the 5 best restaurants for Petiscos? Where can you find the nicest salons and barber shops? Which are the 5 best places to see Azulejos? Where will you find the most unique lifts and elevators? The best Lisbon area beaches? The 500 Hidden Secrets of Lisbon reveals these good-to-know places and many more. An affectionate and informed guide to Lisbon, written by a true local. This is a book for visitors who want to avoid the usual tourist spots and for residents who are keen to track down the city's best-kept secrets. Contents: 105 Places to Eat or Buy Good Food; 65 Places to Go for a Drink and Party; 70 Places to Shop; 25 Buildings to Admire; 50 Places to Discover Lisbon; 75 Places to Enjoy Culture; 20 Things to do with Children; 25 Places to Sleep; 45 Weekend Activities; 20 Good-to-know Facts and Urban Details.

The Politics of Disclosure, 1674-1725 Oct 25 2020 This is a study of the 'secret history', a polemical form of historiography which flourished in England during the late seventeenth and early eighteenth centuries.

Secrets of the Marriage Bed Sep 23 2020 Surrender to desire... After one night of passion, the dissolute Duke of Dunstan made Julia his wife, but their honeymoon is far from blissful. Alistair trusts no one with his shameful secret, and that means keeping his tempting new bride at a distance... Julia longs for Alistair to yield to the powerful desire between them. But when the dark secrets of the marriage bed threaten their future, this new couple must overcome the past and surrender to their wildest passions to find a new, oh-so-delicious beginning together!

The Seven Secrets of Crystal Talismans Jun 13 2022 The mysterious powers of gems, crystals, and minerals are finally explained in this practical guide to creating talismans. Casting a modern light on the age-old practice of talismans, gemologist Henry M. Mason correlates the mystical properties of these wondrous objects with the science of gemology. Connecting with the universal life force, the proper talisman can focus and magnify your own qualities--helping you fulfill dreams and desires. Mason's seven secrets explore how crystal structure, color, and chemistry contribute to a talisman's

natural energies for aiding in attraction, protection, self-improvement, creativity, tranquility, spiritual awakening, and more. From selecting and preparing the proper mineral to empowering your talisman, this guide takes you through every step of creating and using talismans and amulets for optimum effect.

Secrets of Creativity Sep 04 2021 **Secrets of Creativity: What Neuroscience, the Arts, and Our Minds Reveal** draws on insights from leading neuroscientists and scholars in the humanities and the arts to probe creativity in its many contexts, in the everyday mind, the exceptional mind, the scientific mind, the artistic mind, and the pathological mind. Components of creativity are specified with respect to types of memory, forms of intelligence, modes of experience, and kinds of emotion. Authors in this volume take on the challenge of showing how creativity can be characterized behaviorally, cognitively, and neurophysiologically. The complementary perspectives of the authors add to the richness of these findings. Neuroscientists describe the functioning of the brain and its circuitry in creative acts of scientific discovery or aesthetic production. Humanists from the fields of literature, art, and music give analyses of creativity in major literary works, musical compositions, and works of visual art.

The Unveiling The Secrets Of Reiki Jul 14 2022

The Secrets of Exceptional Counselors Nov 25 2020 Every profession has trade secrets that are passed on from one generation to the next and counseling is no exception. These cherished lessons based on wide-ranging experiences and passion for the craft are shared by masters with students and colleagues and include fresh ideas, noteworthy interventions, and even little tricks learned over time that increase both professional effectiveness and personal satisfaction. These unique practices are captured in this entertaining book that collects the wisdom of some of the most accomplished practitioners in the field, those who have been most influential in developing theoretical approaches, clinical innovations, and standards of practice. These master clinicians disclose ingenious methods and practical tips to better serve clients. Discussing techniques that have been mostly kept private until now, they talk about their creative breakthroughs, spiritual transcendences, monumental successes, and their own developmental adjustments over time. They also reveal some of their most unusual cases, disappointing failures, and disturbing deceptions, and share stories about the clients who have changed them. New practitioners and veterans alike will find innovative ways to remain fresh and engaged with clients. Because of its focus on practical knowledge and useful strategies, this book can be used as a supplemental text in a variety of introductory and advanced courses, or as an inspirational guide for experienced counselors. *Requests for digital versions from the ACA can be found on wiley.com. *To request print copies, please visit the ACA website here. *Reproduction requests for material

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Secrets of Happiness Jun 20 2020 A WASHINGTON POST BEST BOOK OF THE YEAR When a man discovers his father in New York has long had another, secret, family—a wife and two kids—the interlocking fates of both families lead to surprise loyalties, love triangles, and a reservoir of inner strength in this "expansive and elegantly crafted novel" (Fresh Air, NPR). "Rich with the complexities of life . . . the stories create a world made fully dimensional through changes of perspective—major characters appear and reappear as part of one or another's experience and testimony . . . Pull any life's thread and you discover a mesh of involvement that soon takes in all the others. It is a fine thing, subtly done, and truly exhilarating." —The Wall Street Journal Ethan, a young lawyer in New York, learns that his father has long kept a second family—a Thai wife and two kids living in Queens. In the aftermath of this revelation, Ethan's mother spends a year working abroad, returning much changed, as events introduce her to the other wife. Across town, Ethan's half brothers are caught in their own complicated journeys: one brother's penchant for minor delinquency has escalated, and the other must travel to Bangkok to bail him out, while the bargains their mother has struck about love and money continue to shape their lives. As Ethan finds himself caught in a love triangle of his own, the interwoven fates of these two households elegantly unfurl to encompass a woman rallying to help an ill brother with an unreliable lover and a filmmaker with a girlhood spent in Nepal. Evoking a generous and humane spirit, and a story that ranges over three continents, *Secrets of Happiness* elucidates the ways people marshal the resources at hand to forge their own forms of joy.

The New Secrets of Style Jul 22 2020 Updated with hundreds of new photos and ideas, this resource shows how to develop true personal style that is always uncomplicated and flattering. The guide is the perfect personal fashion companion.

The 500 Hidden Secrets of Paris Feb 26 2021 * A practical guide to discovering Paris' finest places, buildings, restaurant, shops, museums, neighborhoods, parks, hotels and cafés* Revised and updated edition "If you really want to get under the skin of a city, the 500 Hidden Secrets series, which covers a number of cities from Havana to Ghent, all written by people who know the cities inside out, is ideal. It's an innovative and refreshing take on the traditional travel guide." - The Independent For tourists who want to avoid the well-known tourist spots and discover the locals favorite addresses, and for residents who want to get to know their city even better, this handy little guide is eminently useful. Written by a true local, the book includes lists such as the 5 best vintage markets, the 5 best workplaces for freelancers and the 5 best concert venues. It features 500 addresses and facts that few people know, such as an elegant spice shop that sells condiments from all over the world, a small stationer's where the daylight streams in gloriously and you can find the most beautiful Japanese paper

creations, or a little shop where gifts like embroidered serviettes are made to order. Contents: 120 Places to Eat or Buy Good Food; 45 Places to Go for a Drink; 60 Places to Shop; 35 Places for Fashion; 90 Places to Discover Paris; 35 Places to Enjoy Culture; 35 Things to do with Children; 20 Places to Sleep; 35 Places to Go Out; 25 Random Good-to-know Places and Urban Details.

Secrets of Origami Aug 23 2020

The Esoteric Secrets of Surrealism Sep 16 2022 A profound understanding of the surrealists' connections with alchemists and secret societies and the hermetic aspirations revealed in their works • Explains how surrealist paintings and poems employed mythology, gnostic principles, tarot, voodoo, alchemy, and other hermetic sciences to seek out unexplored regions of the mind and recover lost “psychic” and magical powers • Provides many examples of esoteric influence in surrealism, such as how Picasso’s *Demoiselles d’Avignon* was originally titled *The Bath of the Philosophers* Not merely an artistic or literary movement as many believe, the surrealists rejected the labels of artist and author bestowed upon them by outsiders, accepting instead the titles of magician, alchemist, or—in the case of Leonora Carrington and Remedios Varo—witch. Their paintings, poems, and other works were created to seek out unexplored regions of the mind and recover lost “psychic” and magical powers. They used creative expression as the vehicle to attain what André Breton called the “supreme point,” the point at which all opposites cease to be perceived as contradictions. This supreme point is found at the heart of all esoteric doctrines, including the Great Work of alchemy, and enables communication with higher states of being. Drawing on an extensive range of writings by the surrealists and those in their circle of influence, Patrick Lepetit shows how the surrealists employed mythology, gnostic principles, tarot, voodoo, and alchemy not simply as reference points but as significant elements of their ongoing investigations into the fundamental nature of consciousness. He provides many specific examples of esoteric influence among the surrealists, such as how Picasso’s famous *Demoiselles d’Avignon* was originally titled *The Bath of the Philosophers*, how painter Victor Brauner drew from his father’s spiritualist vocation as well as the Kabbalah and tarot, and how doctor and surrealist author Pierre Mabille was a Freemason focused on finding initiatory paths where “it is possible to feel a new system connecting man with the universe.” Lepetit casts new light on the connection between key figures of the movement and the circle of adepts gathered around Fulcanelli. He also explores the relationship between surrealists and Freemasonry, Martinists, and the Elect Cohen as well as the Grail mythos and the Arthurian brotherhood.

Secrets of Great Rainmakers Jan 08 2022 In *Secrets of Great Rainmakers* you'll learn how to outsmart the competition and set yourself apart from the pack. Drawing on over fifty interviews with industry leaders from a wide variety of fields,

bestselling author Jeffrey J. Fox will share the proven techniques and hard-won wisdom that have helped great rainmakers to get ahead, along with his trademark brand of counterintuitive insight and commentary that have made his books so popular. Jeffrey gets to the heart of the matter, and condenses years of rainmaker trial and error into memorable chapters guaranteed to increase sales. They've already been proven! Among the secrets, you'll find: - Rainmakers have no competitors - You can't sell beer sitting at your desk - Take the word 'price' out of your vocabulary - Never give a quote - How to prepare a presentation This guide is essential reading for anyone wanting to get ahead in business.

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